

# Life Sciences Industry Solution

## How Can SAP® S/4HANA Solutions Enable You To Change The Game?

Solutions from SAP® for the life sciences industry help pharmaceutical, biotechnology, and medical device companies achieve operational and financial excellence and strengthen collaboration with suppliers and customers. SAP® solutions help life sciences companies innovate and maximize the quality of drugs, devices, services, and processes to improve patient outcomes.



### -13% Days In Inventory

Through the evaluation of multiple scenarios of supply planning\*

### -16% Cost Per Interaction

When analytics tools explore in-depth trends and performance\*

\*SAP Performance Benchmarking

## What Are The Benefits?

Drive growth by innovating drugs, devices, services, and processes and through:

- ✓ Faster market introduction of new drugs and medical devices that improve patient outcomes.
- ✓ Enhanced competitiveness by ensuring excellence and compliance across business functions.

## Why SAP®?

SAP® offers world-class enterprise applications, a digital core that enables real-time transactions and analytics, powerful networks, and Internet-of-Things integration. With SAP® solutions, life sciences companies can focus on the patient, lead through innovation, and Run Simple.

## What Do SAP® Solutions Help Customers Do?



### Collaborative Research and Development

Analyze Big Data to drive personalized medicine, and manage development, collaboration, and R&D costs.



### Demand-Driven Supply Networks

Synchronize demand and supply, optimize inventories, and minimize supply chain risks.



### Multichannel Sales, Marketing and Service

Approach diverse customer segments in a consistent and targeted way across channels.



### Strategic Sourcing and Procurement

Simplify sourcing and procurement, manage third parties, and optimize spend and supplier performance.



### Compliant Manufacturing

Align internal and external manufacturing, proactively improve efficiency, and mitigate risk.