



AEL Mining Services

South Africa

www.aelminingservices.com

Industry

Mining

Products & Services

Develop, produce and supply commercial explosives.

Employees

147

[▶ Watch the video](#)

Rapid deployment in a challenging environment with Seidor and SAP Business One

AEL Mining Services, part of the AECI Group, is based in Johannesburg. It is Africa's largest manufacturer of explosives and initiating systems, serving the mining and construction industries worldwide. With 15 subsidiaries outside of South Africa, AEL is constantly exploring new markets.

Before: Challenges and Opportunities

- To provide better management controls across the business
- To improve access to and quality of information
- To increase accuracy of sales forecasting
- To tighten up stock management and reduce inventory holding

Why SAP and Partner

- Platform stability, integration with SAP Business Suite/R3 at Head Office
- Support for multiple currencies and brands
- Inventory management, budgeting and forecasting capabilities
- Seidor Africa understands AEL's requirements, simplifying implementation

After: Value-Driven Results

- Deployment to 10 subsidiaries in under 10 months
- Simplified multi-currency reporting to AEL's parent company
- Ability to forecast by products, customers and regions
- Allows branches to consolidate and process data in the same format and functionality
- Improved inventory costing and management

“ *The flexibility of SAP Business One together with Seidor help AEL to achieve their strategy.* ”

Thashil Chunilal, Strategic Planner, AEL Mining Services, Johannesburg.



Mining Services