



**Aexcel Auto Spares Limited**  
Kenya  
<http://minigrp.com/aexcel-auto-spares-ltd/>

**Industry**  
Trading

**Products and Services**  
Supply spare parts for heavy commercial vehicles

## SAP Business One has been a critical tool in Business and Time management at Aexcel Auto

Aexcel Auto is a trading company, incorporated in 2003. The company has grown to 80 + employee and with offices in different locations. They offer Spares Parts of heavy commercial vehicles for brands such as Scania, Volvo, Mercedes, Actross, Man, Randon, BPW etc. and have recently grown service industry into where they offer diagnostic services, troubleshooting and repairing of the same.

### Before: Challenges and Opportunities

- Getting inventory data was difficult and was often not accurate. This required human intervention which was time consuming
- Lack of support from supplier causing user dissatisfaction
- Use of multiple systems which were not integrated which led to inefficiencies and inaccuracies due to time spent on manual reconciliation

### Why SAP and Partner

- One system for all departments hence creating seamless interaction between departments
- Level of controls such as approvals and alerts which have ensured that only authorised documents can be sent to suppliers, customers and other stakeholders.
- SAP Business One offers multiple reports for different departments which allows for easier and more effective decision making

### After: Value-Driven Results

- Increased visibility on what is happening throughout the company
- Decision making is now easy with real-time data and reports
- More efficient task allocation and better user responsibility

**“** SAP Business One gives security, stability and assisted in critical decision making at Aexcel Auto Spares.”

Mr. Martin Waweru, IT Head, Auto Spares Ltd.



the elements for powerful vehicles