



Butali Sugar Mills
Kenya

Industry
Manufacturing

Products and Services
Sugar

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SAP Business One was a sweet transition for Butali Sugar Mills

Started in 2011, Butali Sugar Mills is the second largest sugar manufacturer in Kenya.

Before: Challenges and Opportunities

- The previous system had a lot of limitations on what it was able to do, and integration into other systems or processes was difficult
- Quality control is extremely important for Butali Sugar Mills, and this was turning into a big risk as the previous system could not handle the quality control process

Why SAP and Partner

- Implementation with Seidor Africa took only four months, and this included some additional integrated software that we required
- The flexibility of SAP Business One was a big draw card for us as well as the accessibility and ease of use

After: Value-Driven Results

- Stock numbers are easy and quick to view and all our processes are integrated into one
- Customer service has increased two fold by us being able to supply customers with the right price, instant invoicing and statements
- We now have less paperwork and instant reports



"SAP Business One for us means nice controls and low costs."

Sanjay Patel. Managing Director. Butali Sugar Mills.

