



#### Hashi Energy Ltd

Kenya

[www.hashienergy.com](http://www.hashienergy.com)

#### Industry

Oil & Gas

#### Products and Services

Distribute kerosene and supply fuels, lubricants and gases.

[▶ Watch the video](#)

## SAP Business One powers Hashi Energy's continued expansion

Founded in Kenya in 1991, initially distributing kerosene to remote and challenging environments, Hashi Energy today supplies fuels, lubricants and gases throughout East and Central Africa. The company implemented SAP Business One to automate and streamline its production and packaging operations and centralise management information. Now, the business is able to access insight into fast-moving goods in real-time, track stock to prevent losses, adjust exchange rates daily and monitor the impact of decisions with up-to-the-minute performance reporting. Since implementation, Hashi Energy has grown by almost 40% and is confident that thanks to continuous upgrades and flexibility, SAP Business One will continue to grow with them.

### Before: Challenges and Opportunities

- Stock visibility
- Management of customer consignments
- Timely order delivery
- 360° degree view of the entire organisation
- Management reporting

### Why SAP and Partner

- Quality product based on international standards and best practices
- Technical expertise, client service and support
- Seidor Africa's previous successful implementations

### After: Value-Driven Results

- Real-time visibility of inventory reduces theft and losses
- Greater visibility of company financials through reporting and analytics
- Profitability and KPI indicators by line of business show where the company should focus



*"We have saved money and time."*

Susan Mwinzi. Credit Controller. Hashi Energy Ltd.

