



Lab & Allied Ltd
Kenya

www.laballied.com

Industry
Pharmaceutical

Products and Services
Manufacture pharmaceutical
products

▶ [Watch the video](#)

Laboratory & Allied improves business health with SAP Business One

Laboratory & Allied manufactures over 250 branded pharmaceutical products which are sold across Kenya and a dozen other countries. The company chose SAP Business One for its flexibility and robustness, and was up and running within three months. With access to insightful reports and dashboards, management can monitor operations wherever they may be and make informed decisions about the future of the business.

Before: Challenges and Opportunities

- Over 250 individual products
- 12 different markets with local currencies
- No communication between departments
- On-time delivery issues

Why SAP and Partner

- SAP Business One is robust yet flexible with unlimited possibility
- Brought different departments to the table to collaborate
- Seidor Africa consultant provided extensive support throughout implementation and managed expectations

After: Value-Driven Results

- Improved inventory control
- Efficient processes save money and time
- Faster, more informed decision-making
- Ease of use: 85% of users are not accountants but can easily use the financial reports



"SAP Business One is the future of software in Business Management."

Nitya Patel. Business Development Manager. Lab & Allied Ltd.



LABORATORY & ALLIED LTD.

Better Medicine. Better Life.