



**Peripheral Vision (PTY) LTD**  
Johannesburg, South Africa  
[www.peripheralvision.co.za/](http://www.peripheralvision.co.za/)

**Industry**  
High Tech and Electronics

**Products and Services**  
Wholesale, distribute and services of AV products.

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## Peripheral Vision gets a clear view of the product lifecycle with SAP Business One

Peripheral Vision is a leading distributor of imported premium audio visual products for commercial and residential customers. SAP Business One enables the serial tracking of products from sales to repairs and returns, and integrates business processes including quotations, sales, procurement. As a result of this efficiency, the business is anticipating significant revenue growth, particularly in its control room business.

### Before: Challenges and Opportunities

- Looking to drive significant revenue growth
- Needed to formalise materials management

### Why SAP and Partner

- SAP Business One is an integrated solution that streamlines business processes
- Integration with Crystal Reports to put high quality information at management's fingertips
- Seidor Africa is known for its innovation and experience in South Africa.
- Excellent relationship with support provided remotely when needed

### After: Value-Driven Results

- Multiple departments are able to interact with the solution, each with their own view of the business
- Serial tracking enables an item's history to be monitored including sales, returns and repairs
- Immediate visibility into quotes, sales, procurement and invoicing
- Management has easy access to reliable information for decision-making



*"We can literally track the product from the beginning to the end."*

Wynand Langenhoven. CEO. Peripheral Vision.