



Plasco Limited  
Tanzania  
[www.plasco.co.tz](http://www.plasco.co.tz)

Industry  
Manufacturing

Products and Services  
Plastic Piping

[Watch the video](#)

## SAP Business One keeps Plasco Limited going strong

Plasco Ltd. is committed to deliver sustainable results and solutions to it's stakeholders by supplying reliable plastic piping systems within Tanzania and surrounding countries. Plasco Ltd. is investing continuously in its people, equipment and quality assurance assuring our customers that world class plastic piping solutions are implemented in their projects for long-lasting successful and sustainable results.

### Before: Challenges and Opportunities

- The previous system had unreliable information which led to our product not being to standard
- We were in need of a system that could give us the information we need and assist us in analyzing our business
- Previous system was very limited in it's overall capabilities and integration with other software systems

### Why SAP and Partner

- SAP has a customer relationship management system as part of the ERP system
- Seidor Africa ensured that the implementation process was easier than what we originally thought
- SAP Business One was referred to us to as we are a growing business that needs a software solution that can grow as we grow

### After: Value-Driven Results

- It is a very responsive system and user friendly
- Our manufacturing, maintenance and quality processes are all integrated into SAP Business One and makes life easier
- Sales personnel in the field can now easily access information on stock levels, pricing and discount rates all on their phone
- We now have one data system where all analytics can be done from. This ensures we grow with the correct information at hand



*SAP Business One has transformed the way we do business with our clients."*

Alimiya S. Osman, COO, Plasco Ltd.

