



**Ramco Group**  
Kenya  
[www.ramco-group.com](http://www.ramco-group.com)

**Industry**  
Manufacturing

**Products and Services**  
Hardware, Manufacturing, Office  
Supplies

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## Ramco Group believes SAP Business One assists them in building their strengths

The Ramco Group is a conglomerate of over 50 companies operating within East Africa with a focus in 6 sectors: Print, Hardware, Manufacturing, Office Supplies, Services & Property. The Group started from humble beginnings as a hardware store in Nairobi in 1948 and has since expanded into Uganda, Tanzania and Rwanda and now employs over 4,000 people

### Before: Challenges and Opportunities

- With numerous companies joining forces, we had to move to one platform
- We had the need for analytics and a faster turnaround time on data

### Why SAP and Partner

- SAP Business One adapts to any organisation within our group
- We needed a system that could give us instant information no matter where in the world we find ourselves
- Seidor Africa was chosen for their technical expertise
- Seidor Africa has a presence world wide and the size of their business within Kenya fit our needs

### After: Value-Driven Results

- We are moving faster and decisions are made quicker
- Less meetings and more output
- Standardization and consolidation has been made easy and seamless
- SAP Business One allows us to modify and structure the data the way we would want to see it



*"We will now be able to understand our business's better."*

Mervyn Pillay, CFO, Ramco Plexus.