



Surgipharm Ltd
Kenya
www.surgipharm.co.ug

Industry
Distribution

Products and Services
Pharmaceuticals

Surgipharm supports healthy growth with SAP Business One

We provide innovative branded pharmaceutical products from many of the world's leading multinational manufacturers as well as branded generic products from World Health Organisation (WHO) approved manufacturers to our clients throughout Kenya.

Before: Challenges and Opportunities

- Business had outgrown the capability of legacy accounting-only system
- High volume of transactions – up to 1,000 invoices per day, which were prone to errors
- Looking to streamline inventory management
- Invoices and other documentation needed to include batch number and expiry date

Why SAP and Partner

- A number of Surgipharm's suppliers were already using SAP Business One as a single, integrated solution to manage their entire business
- Already familiar with Seidor Africa – a global SAP Business One partner that provides localized support to help businesses throughout Africa to run better

After: Value-Driven Results

- Greater efficiency through simplified processes
- Invoices are now error-free and documentation includes batch numbers and expiry dates
- Visibility into inventory enables every line to be tracked
- Standardized management reporting informs business decision-making as well as supporting audits

“ *SAP Business One provides us with real-time information across the business and has helped us to operate more efficiently.*”

Suman Roy, IT Manager, Surgipharm.